

Alberta's cannabis model

AGLC is responsible for regulating Alberta's non-medical cannabis industry, the distribution of cannabis and promoting responsible and informed cannabis use.

What's legal?

- Must be 18+
- Youth cannot enter cannabis stores, even with an adult.
- The following forms of cannabis are legal:
 - dried flower
 - capsules
 - topicals
 - milled flower
 - seeds
 - beverages
 - pre-rolls
 - edibles
 - non-liquid beverages
 - oils/sprays
 - extracts
- Purchased from licensed retail store or retailers licensed to sell cannabis online. Visit the cannabis licensee search (aglc.ca/cannabis/retail-cannabis/cannabis-licensee-search) to learn more.
- 30 grams of dried flower or equivalent is the most you can buy or carry at one time and each household is permitted to grow a maximum of four plants.

Online Cannabis Sales

As of March 8, 2022, amendments to the *Gaming, Liquor and Cannabis Act* allow cannabis licensed retailers to sell cannabis online and provide delivery. Albertans can find a retailer near them through the cannabis licensee search (aglc.ca/cannabis/retail-cannabis/cannabis-licensee-search).

CannabisSense

AGLC's CannabisSense program is the first of its kind in Canada. CannabisSense aims to educate Albertans on how to understand cannabis, identify legal products and how to consume in moderation. Visit CannabisSense.ca.

Financial results ¹	2022 ²	2021 ²
Cannabis net revenue	\$37,003	\$34,303
Operating expenses	\$(47,126)	\$(49,388)
Other revenue	\$5,771	\$3,052
Cannabis net loss (AGLC)	\$(4,352)	\$(12,033)
GoA cannabis tax revenue ³	\$164,000	\$113,000

¹ As at March 31 (in thousands of dollars).

² AGLC Annual Report 2021-22, page 42.

³ The cannabis tax revenue figure of \$164 million is detailed on page 56 of the Government of Alberta's Treasury Board and Finance Annual Report. The GoA collects a tax on the purchase of cannabis.

Cannabis sales ¹	2022 ²		2021 ²	
	(in thousands of dollars)	(in kilograms, kg)	(in thousands of dollars)	(in kilograms, kg)
Dried flower	\$ 226,528	59,490	\$ 237,913	51,414
Pre-roll	120,874	21,704	91,361	12,543
Vape	103,946	12,824	79,157	6,132
Extract	28,940	5,781	12,008	1,696
Edible	23,993	5,997	17,090	4,152
Milled flower	15,726	5,265	2,585	838
Oil/spray	11,492	477	15,645	988
Beverage	6,406	6,418	3,867	4,717
Capsule/soft gel	6,001	478	5,733	322
Topical	3,261	795	2,054	151
Beverage (non-liquid)	773	51	1,780	65
Seed	366	49	387	44
Total	\$ 548,306	119,329	\$ 469,580	83,062

¹ For years ended March 31.

² AGLC Annual Report 2021-22, page 32.

Our commitment to Albertans

AGLC is committed to keeping cannabis out of the hands of children and youth; protecting public health; limiting the illicit cannabis market; and continuing to provide *Choices Albertans can trust*.

Licensing

- As of March 31, 2022, AGLC had issued **756** cannabis retail store licences. Visit aglc.ca/cannabisretailers for the list of locations.

Supply

- Consumer demand drives the products brought into the province.

Licensed producers

- In an effort to provide the most choice for Albertans, AGLC welcomes licensed producers that pass our due diligence
- Regulated by Health Canada.
- As of March 31, 2022, **134** federally licensed producers are supplying Alberta's non-medical cannabis market, and **33** are Alberta-based.
- Visit aglc.ca/licensedproducers for a complete listing.

Inspections

- As part of the licensing process, inspections are completed at potential retail locations to ensure they meet all legislated physical and security requirements.
- Inspectors check licensees for compliance in a number of areas including, but not limited to: selling to minors and service to intoxicated patrons.
- AGLC inspectors conducted **7,696** inspections at **756** cannabis establishments between April 1, 2021 and March 31, 2022. There were **13** penalties issued to **13** licensees during this timeframe. For information on Board hearings, visit aglc.ca/hearings.
- **99** per cent of cannabis licensees complied with legislation, regulation and policy.

SellSafe Cannabis Staff Training

- SellSafe is AGLC's social responsibility training program for licensed retailers and suppliers of cannabis products. The program's content helps licensee staff understand their responsibilities to customers and AGLC's social responsibility policies.
- Certification is mandatory for anyone wanting to work in a licensed cannabis store. Employees involved in the marketing, promotion or sale of a cannabis supplier's products must also be SellSafe-certified.
- As of March 31, 2022, **32,280** SellSafe certificates have been issued since the program's launch on May 1, 2018.
- Visit smartprograms.aglc.ca.

Qualified Cannabis Worker

- Individuals working in a position where cannabis is provided under the authority of a cannabis licence, including retail licensees that are responsible for directly managing:
 - cannabis retail store(s);
 - managers, supervisors and all other employees working in retail cannabis stores (excluding cleaning staff);
 - security staff;
 - direct supervisors of employees of a company contracted to provide security at retail cannabis stores and managers, supervisors and all employees of a cannabis representative that are involved in the marketing, promotion and sales of cannabis products;must be Qualified Cannabis Workers.
- **17,596** Qualified Cannabis Worker applications have been processed, as of March 31, 2022.
- Visit aglc.ca/cannabis to learn more about the requirements to work in Alberta's cannabis industry.

Remember

AGLC licensed retailers are the **ONLY** legal sources for non-medical cannabis in Alberta.