

Cannabis Quick Facts



Alberta's cannabis model

AGLC is responsible for regulating Alberta's non-medical cannabis industry, the distribution of cannabis and operation of Alberta's only legal online cannabis store, AlbertaCannabis.org.

AlbertaCannabis.org

- AlbertaCannabis.org offers Albertans online access to purchase legal non-medical cannabis, while verifying the purchaser's age and providing secure payment and shipment.
- To ensure cannabis does not reach the hands of youth through online sales, age verification occurs during both the initial online sale and at the time of delivery.
- Online orders are shipped via Canada Post or Purolator.
- The Alberta Cannabis Call Centre is open 8 a.m. to 8 p.m. Monday to Friday and Statutory Holidays, 8 a.m. to 4:30 p.m. on Saturday and Sunday (closed on Christmas Day), and handles all calls relating to non-medical cannabis.

For more information, contact albertacannabis@aglc.ca or 1.855.436.5677.

What's legal?

- Must be 18+
- Youth cannot enter cannabis stores, even with an adult.
- The following forms of cannabis are legal:
 - dried flower
 - capsules
 - topicals
 - milled flower
 - seeds
 - beverages
 - pre-rolls
 - edibles
 - non-liquid beverages
 - oils/sprays
 - extracts
- **Can only purchase from licensed retail stores or AlbertaCannabis.org.**
- 30 grams of dried flower or equivalent is the most you can buy or carry at one time and each household is permitted to grow a maximum of four plants.

Financial results ¹	2021 ²	2020
Cannabis net revenue	\$ 34,303	\$ 18,458
Operating expenses	(49,388)	(35,799)
Other revenue	3,052	3,097
Cannabis net loss (AGLC)	\$ (12,033)	\$ (14,244)
GoA cannabis tax revenue ³	113,000	76,000

¹ As at March 31 (in thousands of dollars).

² AGLC Annual Report 2020-21, page 72.

³ Government of Alberta (GoA) 2020-21 First Quarter Fiscal Update and Economic Statement, page 7 and 2021-22, page 7. The GoA collects a tax on the purchase of cannabis.

Cannabis sales ¹	2021 (AGLC Annual Report 2020-21, page 44)		2020 (AGLC Annual Report 2020-21, page 44)	
	(in thousands of dollars)	(in kilograms, kg)	(in thousands of dollars)	(in kilograms, kg)
Dried flower	\$ 237,913	51,414	\$ 168,629	22,258
Pre-roll	91,361	12,543	62,774	7,225
Vape	79,157	6,132	8,775	374
Edible	17,090	4,152	2,778	757
Oil/spray	15,645	988	13,766	1,545
Extract	12,008	1,696	344	63
Capsule/soft gel	5,733	322	6,627	483
Beverage	3,867	4,717	4	8
Milled flower	2,585	838	1,354	236
Topical	2,054	151	N/A	N/A
Beverage (non-liquid)	1,780	65	520	22
Seed	387	44	157	13
Total	\$ 469,580	83,062	\$ 265,728	32,984

¹ For years ended March 31.

Public education

- AGLC has developed a public education program that includes retail store resources, online information and mass awareness campaigns.
- Recent initiatives encouraging responsible use included campaigns focused on helping consumers identify legal cannabis products and education around safe storage practices. These and other up-to-date awareness resources are available via AGLC's public-facing website, aglc.ca/cannabisfacts.

SellSafe Cannabis Staff Training

- SellSafe is AGLC's social responsibility training program for licensed retailers and suppliers of cannabis products. The program's content helps licensee staff understand their responsibilities to customers and AGLC's social responsibility policies.
- Certification is mandatory for anyone wanting to work in a licensed cannabis store. Employees involved in the marketing, promotion or sale of a cannabis supplier's products must also be SellSafe-certified.
- As of March 31, 2021, **24,189** SellSafe certificates have been issued since the program's launch on May 1, 2018.
- Visit smartprograms.aglc.ca.

Inspections

- As part of the licensing process, inspections are completed at potential retail locations to ensure they meet all legislated physical and security requirements.
- Inspectors check licensees for compliance in a number of areas including, but not limited to: selling to minors and service to intoxicated patrons.
- AGLC inspectors conducted **7,866** inspections at **761** cannabis establishments between April 1, 2020 and March 31, 2021. There were 18 penalties issued to 17 licensees during this timeframe. For information on Board hearings, visit aglc.ca/hearings.

Our commitment to Albertans

AGLC is committed to keeping cannabis out of the hands of children and youth; protecting public health; limiting the illicit cannabis market; and continuing to provide *Choices Albertans can trust*.

Licensing

- As of March 31, 2021, AGLC had issued **602** cannabis retail store licences. Visit aglc.ca/cannabisretailers for the list of locations.

Supply

- Consumer demand drives the products brought into the province.

Licensed producers

- AGLC welcomes all licensed producers to our province to provide the most choice for Albertans.
- Licensed producers are regulated by Health Canada.
- As of March 31, 2021, **88** federally licensed producers are supplying Alberta's non-medical cannabis market. Seventeen are Alberta based.
- Visit aglc.ca/licensedproducers for a complete listing of the licensed producers that AGLC is working with.

Qualified Cannabis Worker

- Individuals working in a position where cannabis is provided under the authority of a cannabis licence, including retail licensees that are responsible for directly managing:
 - cannabis retail store(s);
 - managers, supervisors and all other employees working in retail cannabis stores (excluding cleaning staff);
 - security staff;
 - direct supervisors of employees of a company contracted to provide security at retail cannabis stores and managers, supervisors and all employees of a cannabis representative that are involved in the marketing, promotion and sales of cannabis products;must be Qualified Cannabis Workers.
- **13,031** Qualified Cannabis Worker applications have been processed, as of March 31, 2021.
- Visit aglc.ca/cannabis to learn more about the requirements to work in Alberta's cannabis industry.

Remember

AGLC licensed retailers and AlbertaCannabis.org are the **ONLY** legal sources for non-medical cannabis in Alberta.