

CANNABIS QUICK FACTS

2023 - 2024

1

Alberta's cannabis model

AGLC is responsible for regulating Alberta's non-medical cannabis industry, the distribution of cannabis and promoting responsible and informed cannabis use.

2

Our commitment to Albertans

AGLC is committed to keeping cannabis out of the hands of children and youth; protecting public health; limiting the illicit cannabis market; and continuing to provide Choices Albertans can trust.

3

What's legal?

- Must be 18+
- Youth cannot enter cannabis stores, even with an adult.
- Purchased from licensed retail store or retailers licensed to sell cannabis online. Visit the cannabis licensee search (aglc.ca/cannabis/retail-cannabis/cannabis-licensee-search) to learn more.
- 30 grams of dried flower or equivalent is the most you can buy or carry at one time and each household is permitted to grow a maximum of four plants.

4

Licensing

As of March 31, 2024, AGLC had issued **752** cannabis retail store licences. Visit aglc.ca/cannabisretailers for the list of locations.

5

Licensed producers

- AGLC ensures licensed private retailers meet the regulatory rules for cannabis both online and in-store. AGLC buys product from federally licensed producers and distributes it to licensed private retailers.
- Regulated by Health Canada.
- As of March 31, 2024, **135** federally licensed producers are supplying Alberta's non-medical cannabis market, and **36** are Alberta-based.
- Visit aglc.ca/licensedproducers for a complete listing.

6

Inspections

- As part of the licensing process, inspections are completed at potential retail locations to ensure they meet all legislated physical and security requirements.
- Inspectors check licensees for compliance in a number of areas including, but not limited to: selling to minors and service to intoxicated patrons.
- AGLC inspectors conducted **3,442** inspections between April 1, 2023 and March 31, 2024. There were **14** penalties issued to **14** licensees during this timeframe. For information on Board hearings, visit aglc.ca/hearings.
- **98.39** per cent of cannabis licensees complied with legislation, regulation and policy.

CannabisSense

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CannabisSense is a public education program that provides information to Albertans about legal cannabis. Using research-based materials, it gives Albertans the tools to make informed decisions. Visit CannabisSense.ca for the most up-to-date information.



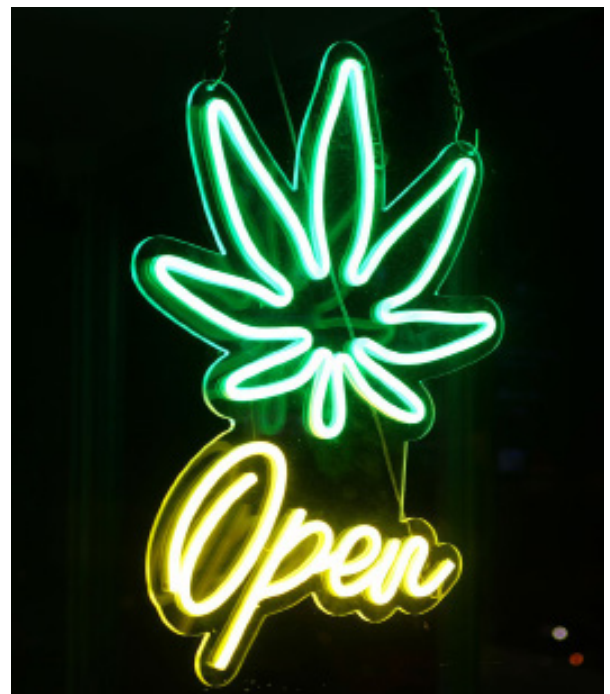
SELLSAFE CANNABIS Staff Training

SellSafe Cannabis Staff Training

- SellSafe is AGLC's social responsibility training program for licensed retailers and suppliers of cannabis products. The program's content helps licensee staff understand their responsibilities to customers and AGLC's social responsibility policies.
- Certification is mandatory for anyone wanting to work in a licensed cannabis store. Employees involved in the marketing, promotion or sale of a cannabis supplier's products must also be SellSafe-certified.
- As of March 31, 2024, **44,672** SellSafe certificates have been issued since the program's launch on May 1, 2018.
- Visit aglc.ca/training and select **SMART Programs** for details.

Qualified Cannabis Worker

- Individuals working in a position where cannabis is provided under the authority of a cannabis licence, including retail licensees that are responsible for directly managing:
 - » cannabis retail store(s);
 - » managers, supervisors and all other employees working in retail cannabis stores (excluding cleaning staff);
 - » security staff;
 - » direct supervisors of employees of a company contracted to provide security at retail cannabis stores and managers, supervisors and all employees of a cannabis representative that are involved in the marketing, promotion and sales of cannabis products;
- must be Qualified Cannabis Workers.
- As of March 31, 2024, there were **20,233** Qualified Cannabis Workers.
- Visit aglc.ca/cannabis to learn more about the requirements to work in Alberta's cannabis industry.



Remember

AGLC licensed retailers are the **ONLY** legal sources for non-medical cannabis in Alberta.

Cannabis financial results

Cannabis licensed retailers sell cannabis online and provide delivery. Albertans can find a retailer near them through the cannabis licensee search (aglc.ca/cannabis/retail-cannabis/cannabis-licensee-search).

Financial results

For the year ended March 31
(in thousands of dollars).

	2024 ¹	2023
Cannabis net revenue	\$ 63,937	\$ 60,425
Operating expenses	(58,401)	(49,311)
Other revenue	5,288	6,918
Cannabis net income (Net Income to GoA)	\$ 10,824	\$ 18,032

¹AGLC Annual Report 2023-24, page 80.

Cannabis sales

For the year ended March 31.

	2024 ¹		2023	
	(in thousands of dollars)	(in kilograms, kg)	(in thousands of dollars)	(in kilograms, kg)
Dried flower	\$ 207,435	65,127	\$ 206,886	59,121
Vape	143,116	23,956	127,574	19,018
Pre-roll	138,090	29,514	131,789	25,465
Extract	108,659	35,174	73,372	20,569
Edible	30,746	9,764	28,514	8,126
Milled flower	17,301	6,529	23,902	7,939
Beverage	9,715	1,333	7,843	1,931
Oil/spray	8,020	267	9,185	330
Capsule/soft gel	7,480	600	6,620	621
Topical	2,733	353	2,628	702
Beverage (non-liquid)	131	21	426	45
Seed	102	16	139	26
TOTAL	\$ 673,528	172,654	\$ 618,878	143,893

¹AGLC Annual Report 2023-24, page 49.

Encouraging responsibility

86 per cent of Albertans who purchased cannabis are satisfied with the product variety.

AGLC Survey of Albertans, fiscal year 2023-2024.

